



RELY ON REICHARD

WINTER 2026

## MARKET INSIGHTS

### Keith Reichard



We are proud to share that Reichard Industries experienced a record-breaking year in both sales booked and shipments. This is testament to the strength of our company, the trust of our customers, and—most importantly—the dedication and hard work of our 90+ teammates. This milestone would not have been possible without your skill, reliability, and commitment to excellence. Thank you!

Throughout 2025, we made meaningful investments in equipment to strengthen our capabilities and position Reichard Industries for continued success. We also acquired assets of a foundry, now Summit Steel Castings, which produces steel casting up to 15 tons. These enhancements reflect our ongoing commitment to safety, efficiency, quality, and long-term growth.

The momentum we built in 2025 gives us great confidence and optimism as we move into 2026. We look forward to building on this success together and finding better ways to serve our customers and support our team.

## NEWS & UPDATES

### Gobble! Gobble!

Our tradition of giving holiday turkeys to all employees continues! With increased costs for a typical holiday dinner, we wanted to show our Team our continued appreciation.



### A Banner Year

2025 was Reichard Industries most productive shipping year in our company history. We couldn't have done it without our dedicated employees. And to our Customers, thank you all for Relying on Reichard!



### Happy Holidays

Ringing in the New Year! The entire Reichard Team wishes you a healthy and prosperous 2026!

CHEERS TO  
2026

## PROFILES IN DEDICATION:



### Rich Byers

FAB SHOP MANAGER

#### *The Shop Wizard*



Rich began his career with the company in 1994 as a laborer in the burn bay. Since then, he has held multiple positions including crane operator, welder, and fitter, gaining invaluable hands-on experience producing critical melt and blast equipment for customers. When our long-time Fabrication Shop Manager retired in 2006, Rich was well prepared to step in. Rich has consistently demonstrated strong leadership, technical expertise, and unwavering dedication. His deep understanding of our processes and his commitment to quality have played a key role in ensuring that we deliver critical equipment on time and to the highest standards.

Rich enjoys spending time with his family. He is an avid hunter and a passionate NFL fan, always cheering for his favorite team, the Pittsburgh Steelers!

We are proud to have Rich as part of our leadership team and grateful for his many years of service!

## FINISHED, TESTED, SHIPPED. Recently Completed Projects

### Refractory Mandrel



A refractory safety-line steel mandrel for 60-ton ladle which Reichard designed and fabricated, was recently shipped to our valued customer. This provides a controlled opening (safety line) to ensure proper refractory thickness around the inside of the steel ladle.



### Hot Metal Bottle Car



This refurbishment project included repairing the drive & idler decks and fabricating the new bottle to make a new assembly. This hot metal bottle car transports molten iron from the blast furnace to the steelmaking shop (BOF).



### Blast Furnace Downcomer



This large ductwork fabrication for a valued NW Indiana customer plays a critical role in managing blast furnace gas flow by carrying the hot top gas which is produced from the top of the furnace (uptakes) down to the gas cleaning system. This shipment consisted of 5 total truckloads.



**“**They did the onsite ladle repair in less than half the time planned. I appreciate the speed, quality, and the steps they took to do the repair safely. Reichard even changed the quote to reflect the shorter repair time. I've always been happy with our relationship and will always be happy to do business with Reichard in the future. **”**

— Customer/Melt Shop Factory Lead